RFP for selection of an Agency for preparing Detailed Project Report (DPR) for Development of Integrated Textile Cluster/Parkin Ethiopia

1. **Introduction:**

   (i) Government of India proposes to set up Indo–Africa Integrated Textile Cluster in Ethiopia in pursuance of the decision of the second India Africa Forum Summit (IAFS-II) held in May 2011 at Addis Ababa, Ethiopia. The said textile cluster would be regional in nature and would have linkages with other African countries as well.

   (ii) The proposed textile cluster would have manufacturing units of all textile value chain such as spinning, weaving/knitting, processing, apparel manufacturing, Technical Textiles etc and would be supported by world class infrastructure facilities. The Project is expected to be completed during next three years.

   (iii) The Government of Ethiopia has provided land measuring 1123 hectare in North East Ethiopia in Amhara National Regional State Kombolcha City Administration, which is about 400 km away from Addis Ababa for the proposed cluster.

   (iv) Government of India proposes to extend financial support to the tune of Rs 150-170 cr for setting up of Textile Cluster in Ethiopia.

   (v) The Ministry of Textiles, Government of India would appoint an agency to prepare a Detailed Project Report (DPR) for implementation of the above mentioned project in Ethiopia.

   (vi) Based on the DPR a suitable agency will be selected to implement the project in Ethiopia.

   (vii) The Agency prepares DPR will also assist the Ministry in selection of a suitable Agency to execute the project and to monitor implementation of the project till its completion.

   (viii) The Agency who will prepare DPR will not be eligible to bid for the tender for execution of the project in Ethiopia.

2. **Scope of Work**

   The Agency will prepare a Detailed Project Report which would consist of all essential features relating to physical, technical, financial, environmental and institutional aspects of the project. DPR will essentially include:

   - Complete project structuring & master planning
   - Textile units in the value chain that can be set up in the park
   - Backward forward linkages and market access
   - Potential investors in the proposed park
   - Financial implication of the project
   - Any other aspect important for project implementation
DPR may be prepared given the financial limits indicated above. However, the projections shall be given in two parts. Part-I shall cover components and their commensurate financial projection feasible under the given budget lines. Second part shall include components to be taken up in subsequent phases.

The agency will also assist the Ministry of Textiles in selection of a suitable Agency to execute the project and also responsible for monitoring implementation of the project till its completion.

DPR shall also indicate the cost for operation and maintenances of the project for three years.

3. Time Frame

The agency is required to submit the draft DPR in 35 days from the date of award of the work order. The agency will also be required to make a presentation on DPR before the Ministry. Final DPR in 3 copies along with soft copies shall be submitted within 5 days after receipt of the comments/suggestions of the Ministry of Textiles.

4. Intellectual Property Rights:

The Intellectual Property Rights of all the information in the DPR would vest in the Government of India. Agency will not use the information anywhere or in any form without prior written approval of the Government of India.

5. Selection Process

The agency shall be selected through a competitive bidding process. Only those agencies who meet following minimum eligibility criteria will qualify for technical evaluation:

5.1 Minimum Eligibility Criteria

(i) The Agency shall have a registered office in India (Proof of registration, Office address and proof of TIN Number, PAN Number shall be enclosed)

(ii) The Agency should have a minimum annual turnover of Rs20 crores during each of the last three years. (Audited balance sheet along with net worth certificate and ITR of each year shall be enclosed)

(iii) The Agency should have experiencein working with Governments in Africa. (copy of work orders assignments in their name shall be enclosed)
(iv) The agency should have done industrial infrastructure projects with minimum value of Rs 100 Crore for a single project in India.

5.2 Technical Evaluation Criteria and weightage against each parameter:

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Criteria</th>
<th>Weightage</th>
<th>Documents to be required</th>
</tr>
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<tbody>
<tr>
<td>1</td>
<td>Experience of the firm in industrial infrastructure assignments</td>
<td>10</td>
<td>Work orders of previous assignments</td>
</tr>
<tr>
<td></td>
<td>05-10 years</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td></td>
<td>More than 10 years</td>
<td>10</td>
<td></td>
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<tr>
<td>3</td>
<td>No of industrial infrastructure projects implemented in Africa</td>
<td>10</td>
<td>Certificate of successful implementation</td>
</tr>
<tr>
<td></td>
<td>4-8</td>
<td>7</td>
<td></td>
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<td></td>
<td>8 and more</td>
<td>10</td>
<td></td>
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<tr>
<td>4.</td>
<td>Experience of working with Ethiopian Government</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Industrial projects of following value</td>
<td>10</td>
<td>Copy of the work order indicating value of the project</td>
</tr>
<tr>
<td></td>
<td>Rs 100-150 Cr</td>
<td>3</td>
<td></td>
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<tr>
<td></td>
<td>Rs 150-200 Cr</td>
<td>5</td>
<td></td>
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<td></td>
<td>&gt;Rs 200 Cr</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Approach, Methodology and clarity of tasks</td>
<td>30</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Educational qualifications &amp; competence of proposed Team members</td>
<td>30</td>
<td></td>
</tr>
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<td></td>
<td>Total</td>
<td>100</td>
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The agency has to secure a minimum 70 marks in Technical Evaluation to qualify for financial evaluation.

5.3 Financial evaluation

The agency will have to quote a lumpsum professional fee inclusive of all expenses, taxes and statutory levies. The financial score will be calculated as following:
Financial Score = \left( \frac{\text{Minimum Quote}}{\text{Agency's Quote}} \right) \times 100

The Bids would be evaluated on a Technical-cum-Financial Evaluation methodology. The Bidder obtaining highest final score would be selected. The final score of an agency will be calculated as such:

Final Score = (70\% \times \text{Technical Score}) + (30\% \times \text{Financial Score}).

6. Earnest Money Deposit (EMD)

All the proposals must be accompanied by EMD of Rs.1,00,000/- (Rupees one lakhs only) in the form of Demand Draft drawn in favour of Pay & Account Officer, Ministry of Textiles payable at New Delhi. The EMD of unsuccessful bidders shall be returned (without interest) within 30 days after completion of the selection process of the Agency. EMD shall be forfeited if a bidder withdraws from the tendering process after opening of technical bids.

7. Performance Guarantee

The successful bidder will be required to submit performance guarantee in the form of Bank Guarantee (BG) for a value of equal to 5\% of the total bid value for the project. The performance guarantee shall be valid up to the period of 3 months beyond the project completion date. The Performance Guarantee shall be forfeited in case the successful bidder fails to complete the assignment in given time frame with desired output or if it is found that the agency is indulged in any malpractice in the process of preparation of DPR or in breach of any conditions of this RFP/ agreement.

8. Payment to the Agency:
The milestones for payment would be as detailed as under:

<table>
<thead>
<tr>
<th>Mobilization advance</th>
<th>5% of project fee</th>
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</thead>
<tbody>
<tr>
<td>Approval of Draft Project Report</td>
<td>5% of project fee</td>
</tr>
<tr>
<td>Acceptance of DPR</td>
<td>Remaining amount of Project fee</td>
</tr>
</tbody>
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9. Proposal submission procedure:

9.1 The agency shall submit the bids in three separate sealed cover envelopes as follows:-
9.2 The three envelopes shall be put into a separate envelope clearly super-scribed as “RFP for preparation of DPR for setting up Integrated Textile Cluster in Ethiopia”.

9.3 Every sheet and all forms complete in all respect shall be signed by the person/persons duly authorized to sign on behalf of the applicants. Any/all corrections made in the offer shall be duly authenticated by the signature of the authorized signatory.

10. Last Date for submission of proposal and opening of Bids

10.1 Applications should be submitted before 1500 hourson 06.11.2015 at the address given below. The Ministry shall not be responsible for late receipt of the applications for any reasons whatsoever. The applications received late will not be considered and will be returned unopened to the applicant.

R K Srivastava  
Under Secretary,  
Ministry of Textiles  
Room 339-B,UdyogBhavan  
Rafi Marg, New Delhi  
Tel: 23061701

10.2 Packet A of the bid will be opened on the same day by the Committee constituted by the Ministry of Textiles, in the presence of the bidders who wish to present during opening of bids. Packet B and C will be opened at a later date after due intimation to the bidders on the address for communication given in their bid document.

11. Clarification on RFP and Pre-bid meeting:

A pre-bid meeting could be arranged on request of prospective bidders about seven days before last date for submission of proposal. Any pre bid queries may be submitted to jaya.dubey@nic.in or ranjit.srivastava@nic.in ,sitp-mot@nic.in at least a week before the due date of pre bid meeting.

12. Rejection of Proposal:

The application will be summarily rejected if:
(i) It is not received in proper sealed cover with superscription as indicated above.
(ii) It is not in prescribed form and not containing all required details/information/documents.
(iii) It is not properly signed.
(iv) It is received after the due date and time.
(v) Offer is received by telex, fax, telegram or e-mail.
(vi) Bid received without EMD.

13. **Amendment of RFP document**

At any time, prior to the deadline for submission of proposals, the Ministry may amend the RFP documents by issuing addendum or addenda including those issued after the pre-bid conference. These addenda shall be posted at the website of the Ministry and shall be treated as a part of the RFP Documents. The Ministry may, at its sole discretion, extend the deadline for submission of Applications by issuing addendum uniformly for all applications.

14. **Other general information:**

Proposals must remain valid for a period of 180 days of the submission. The Ministry may invite each pre-qualified bidder to make a presentation before the Proposal Evaluation Committee (CEC) **appointed by the Ministry of Textiles.** The bids of those bidders who will not present themselves before the Proposal Evaluation Committee for presentation will not be considered.

15. **The Ministry reserves the following rights:**

(i) To reject any/all proposals without assigning any reasons thereof;
(ii) To relax or waive any of the conditions stipulated in this document as deemed necessary in the best interest of the Ministry and the objective of the Project without assigning any reasons thereof;
(iii) To include any other items in the Scope of Work at any time after consultation in the pre-bid meeting or otherwise during the course of implementation of the Project.

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